

**SUMMARY OF
PUBLIC EXPOSE RESULTS
PT ULTRAJAYA MILK INDUSTRY & TRADING CO., TBK.**

We hereby submit the report on the implementation of the Public Expose which was held electronically on Thursday, December 10, 2020, through the Zoom Meeting Online Application, as follows:

1. Participants who attended the 2020 Annual Public Expose event were 73 people, which were divided into:
 - a) 67 participants out of a total of 75 participants who have previously registered via the G-Form link provided by the Company since the announcement of the Public Expose Plan, namely 25 November 2020 until 04 December 2020 through the Zoom Link provided by the Company, and consist of:
 - Shareholders
 - Creditors Bank
 - Public Accounting Firm
 - Securities Companies
 - And Public
 - b) 6 people from the Management Team, where 3 people are physically present at the Company's office and 3 people are present through the Zoom Link provided by the Company.

The Company's Management Team that is present through the Zoom Meeting Application include:

- Mr. Sabana Prawirawidjaja - President Director
- Mr. Jutianto Isnandar – Director
- Mr. Rob Nieuwendijk - CFO

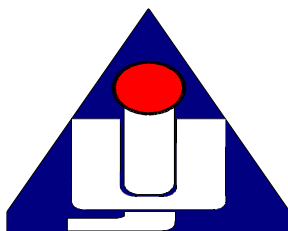
The Company's Management Team that is physically present include:

- Mr. Eddi Kurniadi - Corporate Secretary
- Mr. Pahala Sihotang - Finance Manager
- Mr. Yudhi Handoyo - Accounting Manager

2. The event was opened at 10.10 WIB by Mr. Jutianto Isnandar, Director, and continued with the presentation of Public Expose material regarding the Company's Performance Exposure until the third quarter of 2020 delivered by Mr. Pahala Sihotang, Finance Manager of the Company.

Some of the things conveyed in the opening included:

- The annual Public Expose is carried out based on the Decree of the Board of Directors of the Jakarta Stock Exchange Number: Kep-306 / BEJ / 07-2004 Regarding Rule Number IE concerning Obligations to Submit Information, Point V which emphasizes the obligation for listed companies to conduct annual public exposure of at least 1 (once) a year. As well as referring to the IDX Circular Letter No. SE-00003 / BEI / 05-2000 dated 29 May 2020 regarding Electronic Public Expose Implementation Procedures
- This annual Public Expose event is held in relation to Information Disclosure conducted by the Company to comply with the principles of transparency which are part of a good corporate governance system.



- The implementation procedure for asking questions, namely:
 - ✓ The questions must match the presentation material
 - ✓ Questions are asked via the chat available on Zoom Meeting Application
 - ✓ Due to time constraints we will only select 5 questions

In the presentation session, discussed as follows:

- 1) Brief Company Profile
- 2) Company Strengths
- 3) Strategy
- 4) Summary of Financial Data Performance
- 5) Summary of Financial Statements

3. After the presentation of the Public Expose material, the event was continued with questions and answers, while in this e-Public Expose, participants asked questions through the chat media available on the Zoom Meeting Application. The number of questions collected during the event reached 35 questions from 21 participants, but based on the regulations explained in the opening session, only 5 questions will be answered directly by Mr. Sabana Prawirawidjaja as President Director of this session, while the rest can be submitted again via the Company's email, namely investor-relations@ultrajaya.co.id.

The following are the questions that were answered directly, and were selected based on the types of questions most asked by participants.

- i. From Mr. Rinaldo Maharditama - Individual investor (rinaldoaldo92@gmail.com)

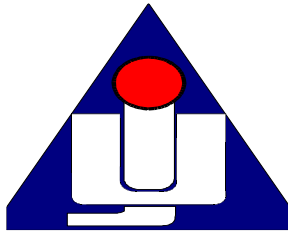
Question

- 1) Regarding the increasing number of new competitors in the UHT milk and tea industry, what are the company's efforts to maintain the performance and position of its market leader?
- 2) Why do companies choose to issue MTN, while on a cash flow basis the company is strong and has fairly large current assets?
- 3) Are there any new products that the company will launch next year?

Answer

- 1) Currently, the IPS (Dairy Processing Industry) in Indonesia has reached 70-100 companies, and the majority of players entered the UHT line, previously in the 70s there was only 1 company, namely UL TJ. Until now, UL TJ is still the market leader, we are very excited that many investors are interested in entering the UHT industry, because the number of new players is making the market larger, so the portion it will get for this industry will be even bigger, and this helps in expanding promotion, advertising and also milk minded in society, especially today milk consumption in Indonesia is still very low, which is around 16 per capita liter per year, while the estimated consumption target reaches 50 per capita liter per year, so with the increase in the number of investors, it is also expected that the amount of milk consumption will increase

The strategy to maintain the market is of course having to maintain current performance, at high efficiency and by always maintaining good product quality, which is the key point that must be



maintained, because with a high competitive advantage and always maintaining the market through penetration and good service, it is felt very sufficient in maintaining ULTJ's position as a market leader.

- 2) The choice of the MTN instrument itself is due to its short term and relatively fast issuance period, and ULTJ itself needs speed in maintaining liquidity funds.
- 3) ULTJ itself has a department that is specifically devoted to product development, and until now it is always active in developing new products. It is the target of all companies to issue new products on the market, but of course we must remember about the right time and there is sufficient need and the scale of the industry to launch new product.

ii. From Mr. Willy - Individual investor (willykputra@gmail.com)

Question

- 1) How is the progress of the project in Berastagi and what are the future plans?
- 2) What projects will be undertaken with the MTN issuance?

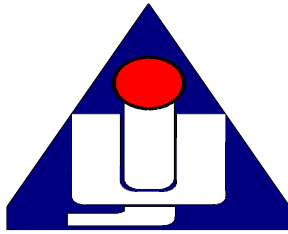
Answer

- 1) Livestock Farm in Berastagi itself has been developed for 10 years, and as a pioneer because there are no good farms there, our desire in Berastagi, North Sumatra to create a Dairy system like in Java, namely the existence of smallholder farms, so that ULTJ farms in Berastagi can become a collecting center milk from the people's farms.

The scale of the farm in Berastagi itself does not reach tens of thousands of cows, this is because the resources are insufficient and it is not ULTJ's ambition to run into the livestock business but still focus on the milk processing industry, basically the goal of Berastagi farms is to create a center for the development of smallholder cattle.

Currently the Berastagi farm has large and small cows totaling approximately 4000 cows, and is equipped with a speed dryer factory so that the milk can be dried to be sent to Bandung, and in the next 2-3 years a factory is planned to be developed to cover production in Sumatra and we want to develop new products there.

- 2) Detailed data and information regarding MTN has been explained in the info memo that was published in the Company's disclosure on November 16, 2020. Meanwhile, the background for the issuance of MTN itself is a backup of the company's liquidity and also business development, namely the construction of distribution centers, livestock development, and development of animal feed sources, which are interrelated between livestock and animal feed sources. By producing our own feed sources, ULTJ will substitute imports of grass materials that are currently imported, so that it will save costs, and the milk we produce will be more competitive and reduce the burden on the company's raw materials.



iii. From Mr. Stephen (gunawanstephen@yahoo.com)

Question

- 1) Why ULTJ doesn't sell the government bonds it holds to reduce the amount of MTN issued? Given that the coupon for bonds is only around 4.75% / year, while the interest on MTN reaches up to 8.5% / year?

Answer

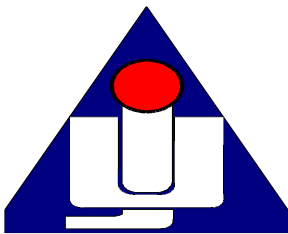
- 1) ULTJ issues 3 types of MTN which are divided into MTN A with a period of 1 year amounting to 1.5 trillion, MTN B with a term of 2 years and MTN C with a term of 3 years. MTN interest consists of 3 types, namely the average in the range from 7.5% to 8.5% for a period of 3 years, so that the majority of interest paid is at 7.5%. The ROI owned by ULTJ at the time of issuance of MTN itself was around the 90s, and now it has reached more than 120, and the denomination is in USD, the Company itself has USD exposure in raw materials of more than 50%, this can keep the Company to avoid the loss on translation or foreign exchange loss.

MTN itself is issued to maintain the negative spread, even though we have a lot of funds, considering that currently the world economy and Indonesia are also experiencing a recession, as announced by the government through the finance minister, Mrs. Sri Mulyani, this can maintain the Company's liquidity backup which must be ready at all times so that It will help survival for long term, and to keep the negative spread from being too big, which is kept at 1-2%. Currently, the Company itself has bonds with an interest rate of 6-7% with almost no risk, so that it can help maintain negative spreads at 1-2%, and that figure from the total MTN 3T is not too big for the Company, and easy to pay considering the Company's profit averaging above 1T each year.

4. The Public Expose event was closed by Mr. Sabana Prawirawidjaja - President Director at 11.30 WIB.
5. Video recordings from the entire sessions of Public Expose 2020 events can be downloaded on the Company's G-Drive, namely:
<https://drive.google.com/file/d/1VZRDQcSkB91NwQV7jHVSVIFVCA5kigVi/view?usp=sharing>


Thus we submit this report, thank you for your attention.

Padalarang, December 14th 2020
PT ULTRAJA MILK INDUSTRY & TRADING CO., TBK.
Board of Directors



ATTACHMENT

- 1) **G-Form for registration of 2020 ULTJ Public Expose participants**
Registration Link: <https://registrasipublicexpose.ultrajaya.co.id/>
Registration Time Period: November 25, 2020 until December 4, 2020 at 16.00 WIB

**Registrasi Public Expose Ultrajaya**

Nama Peserta

Edwin Sutedia

Email

edwins@ultrajaya.co.id

Nama Perusahaan

PT Ultrajaya

Alamat Perusahaan

Jl Raya Cimareme 131

Kategori Peserta

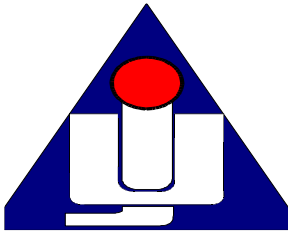
Institusi

Simpan

- 2) **List of ULTJ 2020 Public Display participants who have registered through G-form**

no	nama	email	namaperush	alamatperush	kateg
1	ABIYU DZAKY RIZQ	abiyurizq@gmail.com	-	-	pribadi
2	Adhitya Warman	adhityawarmanst@gmail.com	Investor	Indonesia	pribadi
3	Nurhuda	adinur.nurhuda@yahoo.com	INVESTOR SAHAM PEMULA	TANGERANG	pribadi
4	Nabil Al Faruq	alfaruqnabil@gmail.com	Investor Daily	NULL	lainnya
5	Alfisyahrin	alfisyahrin@investabook.com	PT Investabook Pustaka Utama	Jl. MH Thamrin Kav 8-1	institusi
6	AMADEUS OKKY SURYON	amosdejawa@gmail.com	INVESTOR RETAIL	NULL	pribadi
7	Andrie Yosua Cornelius	andrie.cornelius@gmail.com	PT ADHI KARYA (PERSERO) TBK	Jalan Pasar Minggu KM	pribadi
8	Anton H	anthonyhalim7@icloud.com	PT A	Jakarta	pribadi
9	Ari nugroho	arinugroho35@gmail.com	NULL	NULL	pribadi
10	Aura Kristiani	aurakristiani29@gmail.com	Bdo indonesia	Jl. Hos cokroaminoto n	institusi
11	Brian Huang	brian_huang36@yahoo.com	Ritel	Jalan Karantina 6B	pribadi
12	BAMBANG BUDI TRESNO	btresno@bdo.co.id	KAP TANUBRATA SUTANTO FAHMI BAMBANG DAN REKAN	Prudential Tower Lantai 17, Jakarta	
13	Budi Hartati Oktaviani	budi_hartati@yahoo.com	NULL	NULL	pribadi
14	Zulfikar Loka Wicaksana	business.wicaksana@gmail.com	-	Jl. Karangajen MG III,	pribadi
15	Daniel Adi Nugroho	danieladinugroho07@gmail.com	NULL	NULL	pribadi
16	Danny Gunawan	dannybedor@gmail.com	Investor Pribadi	Tytyan Indah Blok L6 N	pribadi
17	Dhika Nurfandi Rahdia	dhikanurfandi@gmail.com	pribadi	-	pribadi
18	Dimas P	dimas.priambodo14@gmail.com	-	-	pribadi
19	Dini Maulidiyah	dinimpangestu@gmail.com	NULL	NULL	pribadi
20	Elinda Prima Fitryana De	elinda.prima.f@mail.ugm.ac.id	individu	-	pribadi

no	nama	email	namaperush	alamatperush	kateg
21	Djemi	endjoyadja@gmail.com	-	-	pribadi
22	Eny Ros	enyrosida@ymail.com	Investor Retail	NULL	pribadi
23	EDY PRATOLO	epratolo@gmail.com	Individual Investor ULTJ	Kota Bontang via Danar	pribadi
24	Faadhil Irshad Nasution	faadhilirshad@gmail.com	Individu	Individu	pribadi
25	Frieska Kirana Dewi	fdewi@bdo.co.id	KAP Tanubrata Sutanto Fahmi Bambang dan Rekan	Ruko Paskal Hyper Squ	institusi
26	Stefanus Timotius	feastsun.mobile@gmail.com	NULL	NULL	pribadi
27	Raras Fitriyani	fitriyaniraras@gmail.com	-	-	pribadi
28	Agung	fx.agungnoegroho@gmail.com	Investor	Kelapa Gading jakarta	pribadi
29	Steven Suparman	georgesteven9819@gmail.com	Tidak Ada	Jl. Sasana Budaya Blok	pribadi
30	Gian setiatno	giansetiatno@gmail.com	NULL	NULL	pribadi
31	Stephen Gunawan Susilo	gunawanstephen@yahoo.com	n/a	n/a	pribadi
32	heri setiawan	herisetiawan@gmail.com	NULL	NULL	pribadi
33	indra	indmirae2020@gmail.com	NULL	NULL	pribadi
34	Irfan Ariq Maulana	irfanariq06@gmail.com	Individu	Semarang	pribadi
35	Jacob	jacvi99@gmail.com	Jacob Cookies	Jakarta Selatan	pribadi
36	James Christopher	jameschristophersan@gmail.com	NULL	NULL	pribadi
37	Jimmy Noto Sumarsono	jimmy.n.sumarsono@gmail.com	PT Indonesia	Jakarta	pribadi
38	Johan Sebastian	johansebastian504@gmail.com	-	-	pribadi
39	Josh Verstappen Friso	joshverstappenfriso@gmail.com	Investor Retail	PCI Blok C71 No 26, Cile	pribadi
40	joylynn	joylynn.soh@gmail.com	NULL	NULL	pribadi



no	nama	email	namaperush	alamatperush	kateg
41	Kalistus Making	kmaking@bdo.co.id	KAP BDO	Prudential Tower It 17	pribadi
42	Annisa Saumi	kurniasarisauami@gmail.com	alinea.id	Jalan Bangka Raya, Pelalainnya	pribadi
43	Jeannie	ldlwinner@gmail.com	individual	NULL	pribadi
44	Aristo Lee	Leearisto@gmail.com	NULL	NULL	pribadi
45	Leon Hanson	Leonhanson99@gmail.com	Pribadi	Pribadi	pribadi
46	Mohammad Rimba Putra	m.rimba.putra@gmail.com	Pribadi	Apartemen Kalibata Cit	pribadi
47	Marcelinus Evan	marcelinusevan7@gmail.com	NULL	NULL	pribadi
48	Muhammad Zaky Kesowo	mkesowo@bdo.co.id	KAP Tanubrata Sutanto Fahmi Bambang & Rekan	Paskal Hyper Square, Blok B62	pribadi
49	Meiricha Rachman	mrachman@bdo.co.id	BDO Indonesia (KAP Tanubrata Sutanto Fahmi Bambang dan Rekan	Paskal Hyper Square Bli	institusi
50	Riza	mrizarf@gmail.com	-	-	pribadi
51	Zidni Mubarak	mubarak.zidni1@gmail.com	Individu	Semarang, Jawa Tengal	pribadi
52	Nyoman Mahendra Aditama	nmaditama@gmail.com	-	-	pribadi
53	putra	putra.ariawan@gmail.com	Individual	individual	pribadi
54	Rachmad Hakim Sutarto	rachmad.hakim@gmail.com	NULL	NULL	pribadi
55	Reiza Mauladi	reizamauladi@gmail.com	NULL	NULL	pribadi
56	Ria Theresia Situmorang	ridiria@gmail.com	Bisnis Indonesia	Karet, Jakarta Pusat	institusi
57	Rinaldo Maharditama	rinaldoaldo92@gmail.com	Investor individu	Jakarta	pribadi
58	Rini Irawati	rini.cris17@gmail.com	individu	individu	pribadi
59	Rio Alfajri	rio.alfajri@gmail.com	Individu	-	pribadi
60	Rahmat Romansah	romansah@gmail.com	NULL	NULL	pribadi

no	nama	email	namaperush	alamatperush	kateg
61	ROMARIO YAP	romarioyap@gmail.com	Personal	NULL	pribadi
62	Subianto	subianto08@gmail.com	Personal	Jl. Keutamaan Dalam N	pribadi
63	Suyono	suyono.mtharyono@gmail.com	NULL	NULL	pribadi
64	Tridyana	tridyana91@gmail.com	NULL	NULL	pribadi
65	Fadli	usercoba1012@gmail.com	Kompas	Menara Kompas	pribadi
66	Wahyudi	wahyudim@yahoo.com	Individu	Griya Gedong, Pasar Re	pribadi
67	DAVID lowardi	welowardi@gmail.com	Lowardi investment	Tangerang	pribadi
68	willy kurnianta putra	willykputra@gmail.com	pribadi	Pribadi	pribadi
69	Made Yeri Kurniawan	yeri.kurniawan@chevron.com		NULL	pribadi
70	Yoga Saputra	yogasptraa@gmail.com	Pemegang saham	Sidoarjo	pribadi
71	Yohanes Rakestra Yudha	yohanesrakestra@mail.ugm.ac.id	-	-	pribadi
72	Yosh Verheyen Huber	yoshhuber@gmail.com	Investor Retail	PCI Blok C71 No 26	pribadi
73	Yosia Adrian	yosia.adrian@gmail.com	Individu	NULL	pribadi
74	Yusrina Wardani	yusrina.wardani@gmail.com	-	NULL	pribadi
75	Zainul Fadilah	zainulfadilah89@gmail.com	PT Palladium International	Jakarta	pribadi

3) The invitation Email and link address of the Public View Online Zoom Meeting Application to the participants who have already registered


✓ Accept ▼

🔍 Tentative ▼

✗ Decline ▼

🕒 Propose New Time ▼

📅 Calendar...



Mon 12/7/2020 10:16 AM


Edwin Sutedja


Public Expose PT Ultrajaya 10 Desember 2020

Required

Herlina Noverawati; Yudhi Handoyo; Pahala Sihotang; Eddi Kurniadi; Hianty Mulyadi; Ultrajaya Public Expose

Attached

 Public Expose 2020 - B...
4 MB

 Public Expose 2020 - E...
4 MB

When

Thursday, December 10, 2020 10:00 AM-12:00 PM

Location

<https://zoom.us/j/98086713071?pwd=Q2RZWVFJT08rWVZuM3VlL01FTGR2Zz09>

Paparan Public Perusahaan / *Company Presentation* :

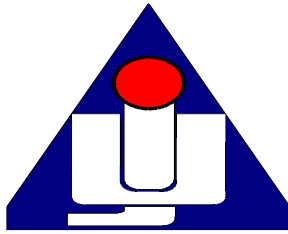
- 1 Profil Singkat Perusahaan / *Company Overview*
- 2 Keunggulan Perusahaan / *Business Strengths*
- 3 Strategi / *Strategies*
- 4 Ikhtisar Data Keuangan / *Financial Highlights*
- 5 Ringkasan Laporan Keuangan / *Summary Highlights*

Tanggal/Date 10 December 2020
Jam/Time 10:00 am

PT Ultrajaya is inviting you to a scheduled Zoom meeting.

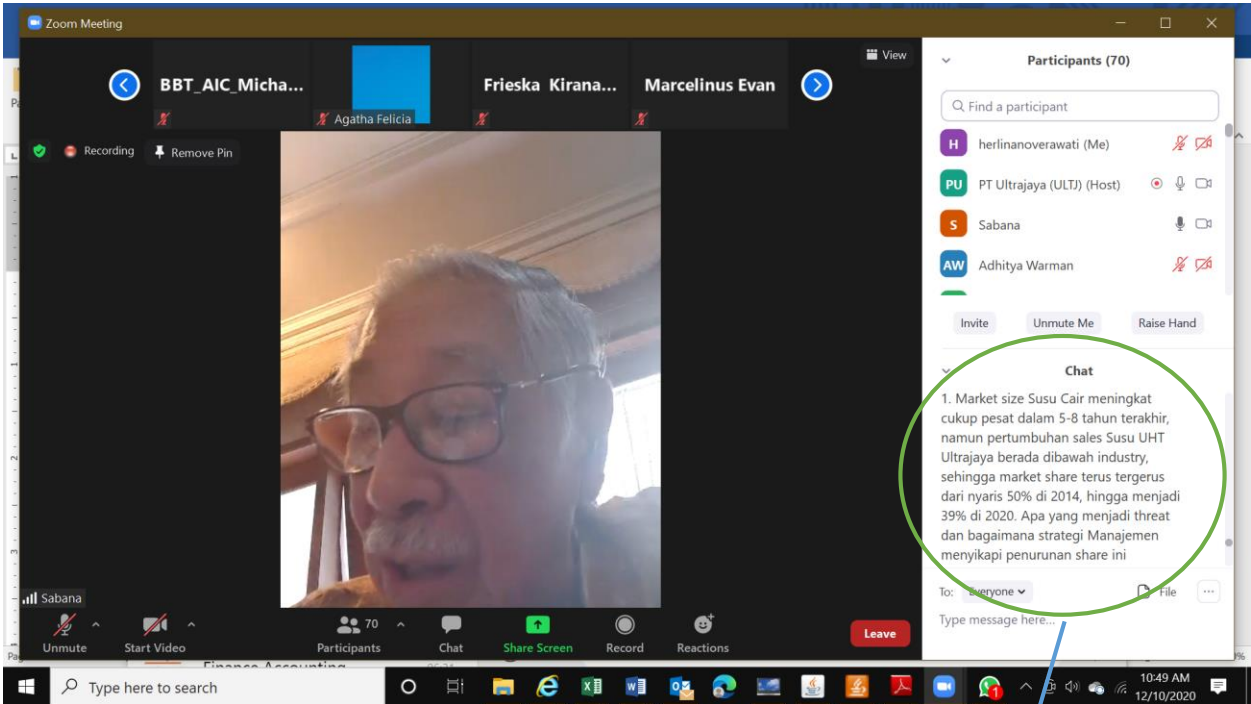
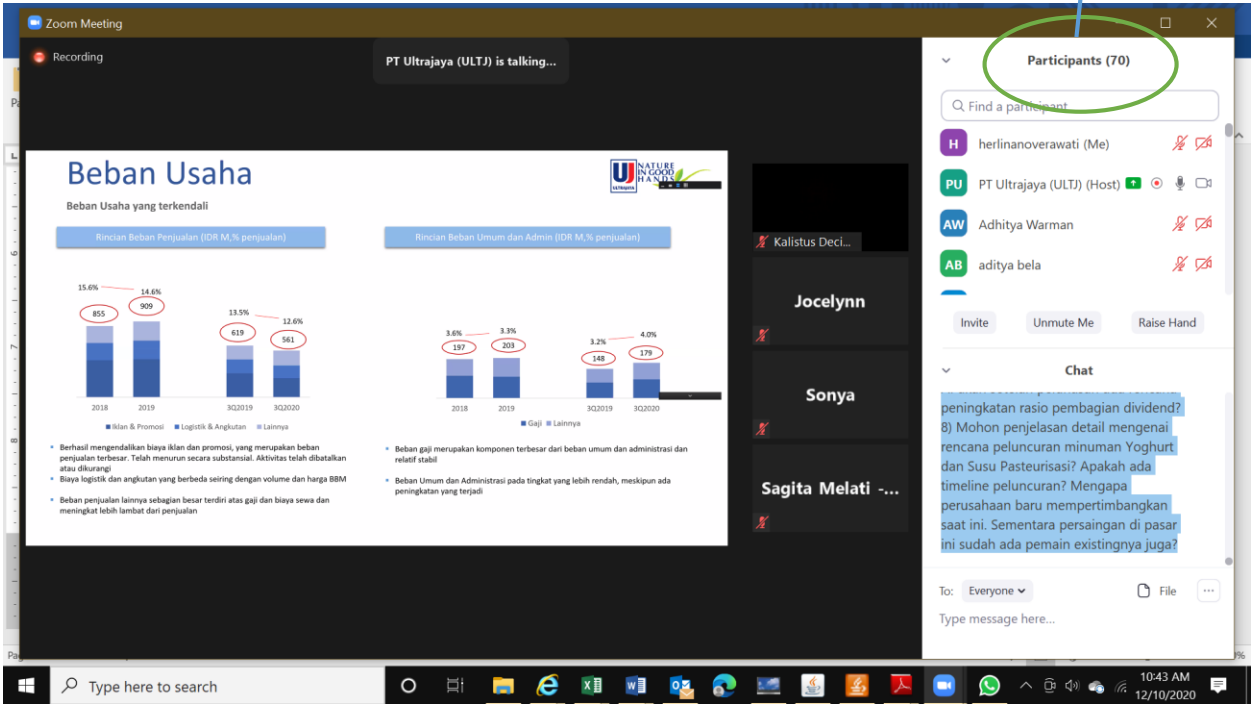
Join Zoom Meeting
<https://zoom.us/j/98086713071?pwd=Q2RZWVFJT08rWVZuM3VlL01FTGR2Zz09>

Meeting ID: 980 8671 3071
Passcode: 263005

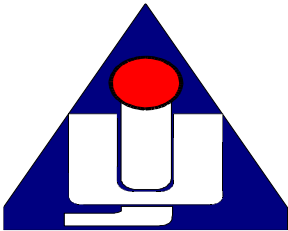


4) Participant's and Questions of e-Public Expose LIVE snapshot through the Zoom video conference application facility

Number of participants and management team who attended through the Zoom



Example questions via chat on Application zoom



Questions through chatting form:

chat - Notepad

File Edit Format View Help

10:11:27 From Jacob : kalau boleh mohon dijawab pada saat sesi Q&A

🗨️🔊

10:11:31 From Anton to PT Ultrajaya (ULTJ)(Privately) : mohon maaf, ini power pointnya terpotong ada hitam2.. mohon diperbaiki

10:12:26 From Ed Pratolo : Pertanyaan untuk sesi Q&A: Apakah dari dana penerbitan MTN ada rencana ULTJ untuk membeli saham CAMP; ataukah penerbitan

10:13:16 From Hak Kim : Slide presentasinya tertutupi, kek ada kotak2 gitu

10:13:33 From Rini Cris : kirain saya aja. iya ada kotak2 itemnya

10:14:45 From Hak Kim : Nah sudah gak ada lagi

10:16:11 From Rinaldo Maharditama_Investor : Dari Rinaldo Maharditama investor individu, pertanyaan saya ada 3 : 1) Berkaitan dengan semakin banyakn

10:20:16 From Wahyudi : • Beroperasi komersil tahun berapa pusat distribusi baru wilayah jakarta ?

• Lini pengemasan baru tetrapak dan comblok akan beroperasi komersil tahun berapa dan lokasi dimana?

10:20:53 From Anton to PT Ultrajaya (ULTJ)(Privately) : Terima kasih atas kesempatannya. Dari Anton investor individu. Untuk rencana jangka panj

10:21:26 From Anton : Terima kasih atas kesempatannya. Dari Anton investor individu. Untuk rencana jangka panjang pengembangan peternakan di Berasta

10:21:27 From Yoga S to PT Ultrajaya (ULTJ)(Privately) : selamat pagi, utk list pertanyaan di drop dimana ya?

10:23:33 From iPhone Eddi K : pertanyaan harap diajukan dengan mencantumkan nama dan alamat email penanya. terima kasih.

10:23:56 From Wahyudi : Perihal pembuatan kebun pakan baru, bagaimana skema kerjasama ini ?

10:24:22 From Rinaldo Maharditama_Investor : Dari Rinaldo Maharditama investor individu (rinaldoaldo92@gmail.com), pertanyaan saya ada 3 : 1) Berkai

10:24:31 From Anton : Terima kasih atas kesempatannya. Dari Anton (email: anthonyhalim7@icloud.com) investor individu. Untuk rencana jangka panjang

10:24:32 From Jacob : saya mau bertanya perihal Aset perusahaan dalam bentuk obligasi pemerintah

saya lihat bahwa aset dalam bentuk obligasi pemerintah itu jumlahnya cukup besar padahal return nya sangat kecil

apa alasan manajemen dalam placement obligasi tersebut ya?

terima kasih sebelumnya 🗨️🔊

|

kalau boleh mohon dijawab pada saat sesi Q&A

🗨️🔊

chat - Notepad

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Jacob Victor

jacvi99@gmail.com

10:25:40 From Agung H.Harian Kontan : Agung dari Kontan. ijin menanyakan;

- bagaimana proyeksi pertumbuhan topline dan bottomline di tahun ini? bagaimana pula dengan proyeksi pertumbuhan di tahun 2021, apa saja strategi utk meraih

- apakah tahun depan ada ekspansi atau investasi bru dari perusahaan, berapakah belanja modal yang dianggarkan di th depan itu dan digunakan utk apa saja?

sekitan. terima kasih (agunghidayatisme@gmail.com)

10:25:51 From Amadeus Okky : bagaimana strategi ULTJ untuk memberikan pertumbuhan bagi perusahaan dgn adanya tambahan beban keuangan dr MTN, di sisi

10:32:17 From Willy Putra : dari willy investor individu (willykputra@gmail.com) ada 3 hal yg ingin saya tanyakan

1. bagaimana progres proyek di berastagi dan rencana kedepan seperti apa?

2. apakah ULTJ akan meluncurkan produk turunan dari susu seperti yogurt atau keju?

3. proyek apa yg akan dikerjakan dgn penerbitan MTN?

terimakasih🗨️🔊

10:34:57 From Ed Pratolo : Pertanyaan untuk sesi Q&A: Apakah dari dana penerbitan MTN ada rencana ULTJ untuk membeli saham CAMP; ataukah penerbitan

10:35:17 From Stephen : Nama: Stephen

Email: gunawanstephen@yahoo.com

Pertanyaan:

1. Mengapa ULTJ tidak menjual obligasi pemerintah yang dipegang untuk mengurangi jumlah MTN yang diterbitkan? Mengingat kupon dari obligasi hanya sekitar 4,7

2. Apakah MTN yang diterbitkan sudah terserap semua? Siapa saja buynernya, apakah ada pihak terafiliasi yang membeli MTN tersebut?

3. Jika MTN tidak terserap 100%, bagaimana strategi ULTJ selanjutnya untuk mendapatkan dana ekspansi?

10:35:29 From Mohammad Rimba Putra : Dari Putra investor (m.rimba.putra@gmail.com).

1) Berkaitan dengan tindakan korporasi penerbitan MTN. Apa pertimbangan perusahaan tidak melakukan private placement/right issue? Mengapa memilih hutang?

2) Berkaitan dengan peluncuran MTN. Apakah pertimbangan peluncuran MTN di saat kondisi covid ini?

3) Apakah ada penjelasan detail penggunaan MTN? Apakah ada rencana akuisisi perusahaan lain dengan dana MTN?

4) Bagaimana perusahaan memastikan cashflow dapat membayar MTN? Mempertimbangkan pokok tenor MTN 1 tahun sebesar 1 Trilyun lebih yang harus dibayarkan tahun

5) Apakah kedepannya perusahaan akan fokus kepada USDF dan peternakan lebih banyak di Sumatera dibandingkan Jawa Barat?

6) Saham hasil buyback apakah ada rencana untuk dijual kembali, atau malah akan melakukan penambahan buyback lagi?

10:35:38 From Mohammad Rimba Putra : Dari Putra investor (m.rimba.putra@gmail.com).

7) Bagaimana rencana pembagian dividend, mempertimbangkan beban bunga yang meningkat akibat MTN ini? Apakah setelah pelunasan ada rencana peningkatan rasio p

8) Mohon penjelasan detail mengenai rencana peluncuran minuman Yoghurt dan Susu Pasteurisasi? Apakah ada timeline peluncuran? Mengapa perusahaan baru mempert

chat - Notepad

File Edit Format View Help

10:46:19 From Adhitya Warman : Adhitya Warman

(adhityawarmanst@gmail.com)

1. Market size Susu Cair meningkat cukup pesat dalam 5-8 tahun terakhir, namun pertumbuhan sales Susu UHT Ultrajaya berada dibawah industry, sehingga market

10:46:42 From Yoga S : Yoga Saputra_yogasptraa@gmail.com

1. Di paparan, perseroan menyebutkan strategi untuk meningkatkan kapasitas produksi, perseroan berinvestasi di lini pengemasan baru dari tetra pack dan combi

2. Apa saja agenda penting tahun ini pada PT. USDF setelah mendatangkan sapi perah batch pertama? Kapan ditargetkan menghasilkan susu untuk meningkatkan paso

3. Perseroan juga memaparkan terkait strategi lanjutan dan berencana berinvestasi di budidaya pakan dan membangun pabrik makanan sendiri milik sendiri. Mohon

4. Berapa persen utilisasi produksi yang telah dicapai oleh perseroan di pabrik yang berada di bandung s.d saat ini?

10:52:47 From Jeannie : Nama : Jeannie

10:56:35 From Stefanus Timotius : Stefanus, investor individu (feastsun.mobile@gmail.com)

Pertanyaan:

Untuk produk yoghurt, apakah perseroan mengembangkan sendiri produk tersebut atau apakah ada rencana mengakuisisi perusahaan yoghurt yang sudah ada?

10:57:24 From Jeannie : Berapa penghematan yg di perkirakan dengan investasi ini Sumatera dibandingkan Jawa Barat?

11:01:40 From Yosh Verheyen : Selamat pagi, dengan Yosh Verheyen Huber

email : yoshhuber@gmail.com

saya penasaran, bagaimana perusahaan melihat investor selaku pemodal? terutama porsi publik semakin sedikit dengan berbagai aksi korporasi Yang cukup menarik

11:03:38 From Jacob : Selamat siang,

Dengan Jacob disini mau bertanya.

Kira-kira pengembangan kedepannya terkait pabrik dan farm baru apakah nanti akan improve bottom line ya?

Kalau iya kira kira brp persen?

Terima kasih sebelumnya 🗨️🔊

jacvi99@gmail.com

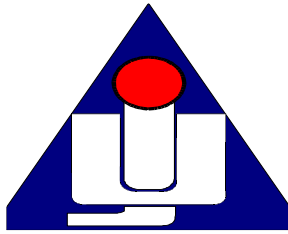
Jacob

11:03:56 From Yosh Verheyen : dikirim Aja alamat surelnya pihak panitia

11:04:37 From Mohammad Rimba Putra : semoga dapat susu..

11:04:49 From Mohammad Rimba Putra : terima kasih Pak Sabana

11:05:01 From Rahmat Romansah : Terima kasih Ultra Jaya semoga tambah berjaya



5) Some of Snapshots from Live Zoom Meeting Electronic Public Display ULTJ 2020

